



REAL ESTATE AGENTS

SUCCESSFUL VS UNSUCCESSFUL

- EMBRACE CHANGES & CHALLENGES
- FORGIVE OTHERS & HAVE EMPATHY
- CONSTANTLY LEARN
- CONTROL TIME W/DECISIONS AND PRIORITIES
- ACCEPT RESPONSIBILITY
- SEEK OUT FAILURES AS A MEANS OF GROWTH
- SET GOALS & ACTIVITIES TO REACH THEM
- PERFORM DAILY INCOME PRODUCING ACTIVITIES
- AVOID THE NEED TO MAKE THINGS PERFECT
- MAINTAIN LIFE BALANCE AND LEAD OTHERS
- USE THE OTHER'S SUCCESS AS A MOTIVATION
- STICK TO THE BUDGET AND FOCUS ON NET INCOME
- MAKE SMALL, CONTINUOUS IMPROVEMENTS
- OPERATE FROM A TRANSACTIONAL PERSPECTIVE

- AVOID CHANGES & STAY COMFORTABLE
- HOLD GRUDGES & RESENTMENT
- KNOW IT ALL
- COMPLAIN ABOUT A LACK OF TIME
- BLAME OTHERS
- FEAR FAILURES
- JUST SOLVE PROBLEMS ONE CRISIS AT A TIME
- FOCUS ONLY ON BUSINESS SERVICING DUTIES
- OVER-ANALYZE & USE PERFECTION AS STANDARD
- BELIEVE ONLY WORKING HARD GETS MONEY
- RESENT & CRITICIZE OTHER SUCCESSFUL AGENTS
- DON'T TRACK COSTS & FOCUS ON SALES VOLUME
- WANT IT ALL NOW
- OPERATE FROM A TRANSACTIONAL PERSPECTIVE

Get in Touch

www.realestatematching24.com
info@realestatematching24.com